



August 18, 2011

Enclosed are our 2011 Winter Services form and Dock Removal form. Please return them as soon as possible. We can pick up and service your boat anytime from now through October 31<sup>st</sup>. You can simply email or fax in your form to reserve your spot and we'll send you a bill.

**Labor Day Weekend:** We are having several activities Labor Day Weekend:

- **BOAT SALE:** We are discounting our remaining stock of Godfrey pontoon boats and Hurricane deck boats. We are also offering "Dealer Meeting" discounts for anyone wishing to place an order for a boat to be delivered in the spring. Stop in or check out our web site at [www.indianlakemarina.com](http://www.indianlakemarina.com) to see our inventory and prices.
- Bake sale Sunday 11:00 AM – 1:00 PM. All proceeds go the Westmoreland Food Bank.
- Sunday Night Karaoke – 7:30 PM – 11:30 PM, including free beer!

**WINTER SERVICES:** We have held the line on most of our prices for the second straight year. The prices that went up all involved petroleum-based products and are based on the high price of oil. You can rely on our trained mechanics with 20 years combined experience to properly service your boat. Don't risk a potential \$5,000+ repair like the two engines that we replaced from other local 'competitors' failed winterizations.

In addition, many of you have asked for recommendations as to when to perform certain services. The following is our recommendation based on average manufacturer's recommendations and our experience with the way the majority of our customers use their boats:

<u>Service</u>	<u>Recommended Interval</u>
Oil change	Change once per year
Gear oil change	Change once per year or two, depends on light or moderate use of boat
Tune-up	Perform once every 2-5 years

**DOCK REMOVAL:** Like our winter services, we have kept our prices the same as the last two years!

**GASOLINE:** Just like last year, we continue to offer the option to have your boat filled with gasoline before your boat is put into storage or before delivery to your dock in the spring. BoatUS Marine (a major boat insurer) recommends that boats be stored with their tanks filled. From their web site: "There is a twofold advantage to topping off tanks: With gasoline, it is safer because fumes are minimized, and you will also minimize the possibility of condensation corroding the tank."

**OFF-SEASON BOAT IMPROVEMENTS:** As always, we will be able to work on boats during the off-season, including re-carpeting pontoon boats, replacing boat decking and/or seating, vinyl-seat repairs or recovering, boat covers, and much more. If you have any major or minor projects that you would like us to perform on your boat during the off-season, please give us a call and/or send us an email prior to your boat being put into storage, and we will schedule it.

**EMAIL INVOICING:** Many of you have requested the ability for us to email you invoices and we now have the capability to do so. You can still mail us a check after you get the email invoice. To sign up for email billing, just send us an email to the address below and we will switch you over right-away.

To assist us in case we have questions about your paperwork, finding your boat or anything else, or if your contact information has changed in the past year, please give us an update of your phone numbers, email address, etc. You may call, fax or email us or send us a letter—any way you wish. It is greatly appreciated.

**HAPPY LABOR DAY AND THANK EVERY ONE OF YOU FOR ANOTHER GREAT SEASON!!!**

Sincerely, Marc and Tracy Alaia

**info@indianlakemarina.com**

**814-754-4774 (Phone)**

**814-754-4588 (Fax)**



**2011/2012 Dock Removal Form**

Customer: \_\_\_\_\_  
 Home Addr: \_\_\_\_\_  
 \_\_\_\_\_  
 Home Ph.: \_\_\_\_\_  
 Work Ph.: \_\_\_\_\_  
 Cell Ph.: \_\_\_\_\_  
 Lake Ph.: \_\_\_\_\_

Prices (removal or installation):  
 Docks (per 10-foot length): \$40.00  
 PWC Lift: \$60.00  
 Canopy Fabric: \$50.00  
 Canopy Frame: \$50.00  
 Boat Lift: \$120.00  
 (sales tax not included)

Describe the location of the dock or lift that you want removed or installed and any special instructions with as much detail as possible. If not indicated otherwise, we will remove/reinstall all dock sections, boat and PWC lifts at the location, and we will reinstall your items in the Spring. Please use the space to the right below if you wish to draw a diagram. If your waterfront is not labeled with your street number, marina will label your dock for a charge of \$8.00 plus the cost of the numbers.

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**FROM HERE DOWN RESERVED FOR MARINA USE ONLY**

<u>REMOVAL</u>	<u>INSTALLATION</u>
# of Docks _____	# of Docks _____
Boat Lift(s) _____	Boat Lift(s) _____
Canopy Frame _____	Canopy Frame _____
Canopy Fabric _____	Canopy Fabric _____
PWC Lift/Port _____	PWC Lift/Port _____

**IF ADDITIONAL FORMS NEEDED – PLEASE MAKE COPIES OF BOTH SIDES**



Indian Lake Marina, Inc.  
234 South Shore Trail  
Central City, PA 15926  
814-754-4774  
FAX: 814-754-4588

**2011/2012 Winter Services Agreement**

Name: \_\_\_\_\_ Year/Make/Model/Color: \_\_\_\_\_  
 Address: \_\_\_\_\_ PA Reg. #: \_\_\_\_\_  
 \_\_\_\_\_ Lake Property Addr: \_\_\_\_\_  
 Cell Ph.: \_\_\_\_\_ On-Water Location: \_\_\_\_\_  
 Lake Ph.: \_\_\_\_\_ On-Land Location: \_\_\_\_\_  
 Email: \_\_\_\_\_ Billing – \$100 deposit:  check enclosed –or–  charge credit card on file  
 Balance:  bill me –or–  charge credit card on file

**Marina may pick up boat for services on or after (date→):** \_\_\_\_\_  
(dates after October 15<sup>th</sup> must be approved by marina and will incur a 20% premium)

(please check the services desired)

<b>Services*</b>	<b>Inboard or I/O</b>	<b>Outboard</b>	<b>PWC<sup>2</sup></b>
Winterize or Dewinterize	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$80.00
Hull Scrub	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$60.00
Oil and Filter Change (filter included)	<input type="checkbox"/> \$95.00	<input type="checkbox"/> \$85.00	<input type="checkbox"/> \$85.00
Lower-Unit Gear Oil Change	<input type="checkbox"/> \$72.00	<input type="checkbox"/> \$60.00	
On-water Pick-up in Fall	<input type="checkbox"/> \$40.00	<input type="checkbox"/> \$40.00	<input type="checkbox"/> \$40.00
On-land Drop-off at local address (Fall)	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$80.00
On-water Delivery in Spring	<input type="checkbox"/> \$40.00	<input type="checkbox"/> \$40.00	<input type="checkbox"/> \$40.00
On-land Pick-up in Spring	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$80.00
Tune-Up (done in Spring, parts additional) 4 cyl = \$84.00, 6 cyl = \$125.00 8 cyl = \$168.00, PWC = \$84.00 <small>* certain makes &amp; models are priced independently</small>	<input type="checkbox"/> Tune-Up	<input type="checkbox"/> Tune-Up	<input type="checkbox"/> Tune-Up
Spring Clean/Detail	<input type="checkbox"/> \$11.50/ft.	X length	← enter length
Power-wash carpet/deck in spring	<input type="checkbox"/> \$6.50/ft.		← enter length
<b>Storage:</b>	All Boats	X length	
Indoor Boat Storage	<input type="checkbox"/> \$25.00/ft.		← enter length
Storage Trailer Rental <small>(if you don't provide one and one is required for storage)</small>	<input type="checkbox"/> \$2.50/ft.		← enter length
Indoor PWC <sup>1</sup> Storage	<input type="checkbox"/> \$200.00		
Shrink-Wrap	<input type="checkbox"/> \$12.00/ft.		← enter length
Shrink-Wrap Boat with Sundeck	<input type="checkbox"/> \$14.00/ft.		← enter length
Outdoor Boat Storage	<input type="checkbox"/> \$100.00		
Outdoor PWC <sup>1</sup> Storage	<input type="checkbox"/> \$50.00		

<sup>1</sup> Personal WaterCraft (JetSki, SeaDoo, Waverunner etc.)

**Gasoline Options:**

- Please have the marina fill my boat with gasoline BEFORE the boat is placed in storage for the winter. –or–
  - Please fill my boat with gasoline in the spring prior to delivery
- (If you do not choose either of the above options and we feel that there is insufficient gas in your boat to deliver it, there will be a service charge of \$10.00 plus the cost of gasoline)

**\*\*\* IF YOU WANT YOUR BOAT PICKED UP, PLEASE LEAVE YOUR KEYS IN YOUR BOAT OR GIVE US A SET \*\*\***  
**\*\*\* \$100.00 CHARGE IF KEYS ARE NOT IN BOAT. \*\*\***

**PLEASE READ THE ADDITIONAL TERMS AND CONDITIONS ON REVERSE AND SIGN BELOW.**

**(OVER)**

Additional Terms and Conditions of Indian Lake Marina, Inc. ("Marina") Winter Storage Agreement:

- **Return this form with a \$100.00 deposit to reserve your space for the winter. We will calculate the balance and bill you.**
- Please provide as much information as possible to help us locate your boat. If we have difficulty locating your boat, we will charge you our shop rate for the time spent locating it. Property address is not enough. If your waterfront is not labeled with your street number, marina will label your dock for a charge of \$8.00 plus the cost of the numbers.
- "Dewinterization" is free with paid indoor storage.
- All prices are for typical service on a typical watercraft and do not include non-standard watercraft.
  - "Winterize" – we put fuel stabilizer in the gasoline tank and run engine to ensure that it gets into the fuel line and carburetors, put a fogging oil into the engine cylinders to protect the engine through the winter, add antifreeze to the engine and/or blow compressed air through the water lines to remove any water, disconnect the battery in the fall, reconnect the battery in the spring and attempt to charge it if necessary and remove the hull plug. If your boat has non-engine items that need winterization, such as a heater, water tank or ballast tanks, you must notify us and there is an additional charge for these services.
  - "Hull Scrub" – we treat the underside of your boat with a solution and then powerwash it off to remove all of the dirt that has accumulated. The underside of the boat looks as good as new and the solution is completely harmless to both fiberglass/painted hulls and aluminum hulls/pontoons.
  - "Spring Clean" – we vacuum the carpet, wipe down the seats with vinyl cleaner, clean the compartments inside the seats and clean the outside of the boat from the rub-rail up.
  - For all services that have a waste product, such as oil changes, the price includes disposal of the waste product.
- Storage period is from September 1, 2010 through May 31, 2011 unless alternative arrangements are made in writing. Boats remaining in storage after May 31, 2011 may be assessed a storage fee of \$5.00/day. *Marina will begin Spring delivery of boats as early as April 1<sup>st</sup> each year and may deliver your boat to your dock anytime after that date unless notified in advance not to deliver your boat. All boats stored at Marina are anticipated to be delivered by Memorial Day weekend each year unless otherwise instructed and/or constrained by outside events.*
- Service and storage fees are due at the beginning of the storage period and unpaid amounts will be assessed a 2.0% per month finance charge.
- Customer agrees to carry his own liability and comprehensive insurance and to protect against theft, pilferage, fire, windstorm, water damage, hail, rodents and vandalism. As renters of space, Marina cannot and will not be responsible. Customer shall be solely responsible for the provision and maintenance of any insurance the owner deems necessary for the protection of the stored vessel.
- The storage of personal property in Customer's unit is discouraged and shall be "at your own risk." Customer must remove any and all food of any kind from the unit and is responsible for any/all damage to Customer's unit and any other units damaged by food left in your unit.
- Unless Customer has directed Indian Lake Marina to winterize the boat as part of this agreement, Customer shall be responsible for winterizing all components of the boat and engine.
- Marina may upgrade a customer to a more-expensive service at Marina's expense and bill the customer for the lesser-cost service, but customer agrees to pay all of the charges as they indicated on their Winter Storage Agreement.
- Purchase of outdoor storage (boat or PWC) consists only of the rental of a place to put your boat. It does not include covering or shrinkwrapping. If you have a standard mooring cover for the boat or PWC, we will install it on the boat if present, but we do not guarantee its suitability for outdoor winter storage. Boats/PWC's stored outdoors may experience substantial wind, rain and/or snow which could overload a mooring cover.
- Customer will not have access to the boat during the winter storage period, unless by prior written arrangement.
- Marina will have statutory maritime liens (state and federal) upon the boat, motor and attached equipment to secure any and all services and materials supplied to Customer by Marina prior to or during the term of this Agreement. Customer will not remove his/her boat from the rented storage space until all charges secured by the liens described herein have been paid in full.
- This Agreement will be construed and governed by the laws of the Commonwealth of Pennsylvania. Any and all disputes that may arise in relation to this agreement shall be resolved in a court of competent jurisdiction in Somerset County, Pennsylvania.

I have read this entire agreement and I understand and agree to the terms and conditions set forth herein:

Signature: \_\_\_\_\_

Date: \_\_\_\_\_